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SOUTH EAST ASIA

BAUMA 2016

MUNICH

Dear Customer,

Greetings!!

I wish all our readers a very successful Financial Year 2016.

Thank you for a resounding participation by visiting us in Bauma 2016 at Munich, Germany. It came as an opportunity to share with you the latest introduction of products and new technology demonstrations by Schwing group during this exhibition.

In this edition we have covered the news from across South East Asia, viz., Myanmar, Indonesia, and Philippines. We are pleased to inform you that more models of truck chassis working in the South East Asian market are mounted now with Stetter mixers and more number of our mixers are reaching the shores of Vietnam this quarter. Schwing Stetter India will be participating in the Phil Construct 2016 taking place on November 10th - 13th. We look forward to your visit at our stall in this exhibition.

Happy reading!!!

With best regards,

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CT Notable projects

Solar Plant with Windmill project



800 Hectares Solar Plant with 100 Megawatts Windmill in Pastolan and Mabiga Bataan project is using Schwing Stetter India M1 Batching plant for JAM JLE properties and Development Corp (Subic) RMC. Total concrete poured and produced so far in this project are 8000 m³ using concrete pressure of 3000 upto 6000 PSI.

University Renovation



Renovation of the infrastructure for UCV (University of Cagayan Valley Tuguegarao) is taking place using a Schwing Stetter India SP1200 concrete pump for Camia Construction and have produced 200 m³ of concrete using 3000 PSI.

Recycling Plant - RA 12 at Cebu

Schwing Stetter's environmental friendly recycling plant RA 12 has been installed at Geotransport and Construction Incorporated Plant in Cebu and have recycled 12 m³ of concrete.



Customer Friendly S36X

Our truck mounted concrete boom pump SCHWING S36 X was supplied to CPAC (Myanmar concrete and aggregate – A Group of SCG, Myanmar) and will be working in their Ready Mix Concrete business in Mandalay, Myanmar.



Customer Training



After the Commissioning of Boom Pump, Class Room Training and On the Job Training were given to Operators, Maintenance Engineers and Mechanical Manager about the Operations of Boom Pump and its Maintenance, Safety and Service.

Concrete blocks



Blessing International Co. Ltd produces concrete blocks to be supplied to the Myanmar government. Schwing Stetter India equipment in use at this project is a CP18 batching plant. Concrete grades are M25 and M30. Total number of concrete poured and produced in this project is around 22,000 m³.

Concrete Sleepers



Power win Piles produces and supplies concrete sleepers to Myanmar Government railways. Schwing Stetter India equipment in use at this project are two numbers of CP 18 batching plant. Concrete grades are M25 and M 30. Total number of concrete poured and produced in this project is around 14,700 m³.

Customer Interview

In a conversation with **Mr. Kelvin Hartanto**, Director of PT Berkas Putera Pratama, Jakarta.



About the Company:

PT BerkasPuteraPratama is established since last 30 years. PT Berkas specialises in sales as well as rental services of the concrete equipment for high rise buildings. With very good understanding of the construction industry through 3 decades of experience, PT Berkas ventured into a rental service for concrete pump. For this new business avenue, their obvious choice was SCHWING Stetter India.

PT Berkas purchased a used SP3500 concrete pump and started providing the same on rent. Due to round the clock availability of trained operators and service personnel, coupled with most reliable SCHWING stationary concrete pumps, the construction industry in Indonesia embraced PT Berkas for their new venture.

Today PT Berkas owns more than 20 concrete pumps and PT Berkas claims the top spot of the largest concrete fleet rental companies in the region. Almost all pumps owned by PT Berkas are from SCHWING Stetter India. They include SP1800, SP 2800 and SP3500. Mr. Kelvin says that "local availability of spare parts and immediate service back up are the most critical aspects of success in concreting business".

Landmark projects	Schwing Concrete Pumps in use
World Trade Center, Jakarta – Tower 3	SP 3500
Chase Tower, Setiabudi	SP 1800, SP 3500
Sumarecon Bekasi, Bekasi	SP 2800
Supermall Surabaya, Surabaya	SP 3500
Ciputra World – Lotte Shopping Avenue, Jakarta	SP 3500
Saumata Apartments, Benhil, Jakarta	SP 2800

CT Events

Customer Training at Banten



Schwing Stetter Indonesia, Mr. Fredericus Bambang Subowo trained the newly recruited Graduate Engineers for PT Waskita Beton Precast at their Training centre in Cikarang Barat, Banten Province on May 7th, 2016. The course had a brief on the basic concrete technology as well as on the various equipment being used for improving the quality and speed of construction.

Green Construction Presentation



Assosiasi Kontraktor Indonesia (AKI) is the apex body of building contractors in Indonesia. Schwing Stetter is an associate member of the association and participates in various activities of AKI in Indonesia. During this year's members' meeting and seminar on topic "Become A Trusted Government Partner through implementation of Corporate Governance".

Mr. Shailendra Halbe, represented Schwing Stetter – Indonesia office and briefed the gathering on our wide range of Mobile Batching Plants as well as the Concrete Recycling Plants. The program was attended by more than 100 members of AKI and the participants appreciated efforts by Schwing Stetter in helping preserve environment.

Team building Event



Schwing Stetter Philippines held the summer outing and team building located in Potipot Island, Zambales. This event also coincided with the customer service visit by Mr. Andrew Seetho for JAM JLE Properties and Development Corp. (Subic).

CT Projects Abroad

Upper West - Berlin's newest skyscraper



The construction of the "Upper West" nears completion on Breitscheidplatz square in the heart of West Berlin. The edifice is located on the foundation of the former Schimmelpfeng-Haus building, adjacent from the Waldorf Astoria, and with a tower measuring 118 metres and distributed across 33 floors, it will be one of Berlin's highest buildings. The shell with the last storey has now been completed. The stationary concrete pumps and separate placing booms from SCHWING have once again proven their reliability under extreme conditions.



Even today, the extravagant and slender shape marks the future skyline around the streets Kantstraße and Kurfürstendamm. Motel One, the flagship of the project, will comprise 18 floors with some 580 rooms. The building will also offer several floors of office space in addition to a sky bar with a magnificent view over all of Berlin. The construction company Ed. Züblin AG relies on the equipment and specialists from Godel-Beton when it comes to their concrete-pumping needs, who in turn use one of SCHWING's stationary concrete pumps and separate placing booms. CEMEX Deutschland AG is responsible for producing and transporting the concrete used for this project, delivering types of concrete with various strength classes, upto C 80/95.

The SCHWING stationary pump demonstrated their full performance capacity and high efficiency for the high-rise pumping of various grades of concrete. C 30/37 concrete was used to concrete the ceilings and core walls. The columns of



the skyscraper are made of C 80/95 concrete upto the 15th floor, and C 50/60 concrete after that. In the area, around the punching shears of the columns, C 50/60 concrete was also used on the ceilings.



The excellence of the stationary concrete pump SP 4800, can achieve a delivery pressure of up to 156 bar and a delivery rate of upto 66 m³/h concrete. In combination with the stationary pump, the separate placing boom SPB 35 is the most flexible solution for pouring concrete efficiently. Thanks to its light-weight design and proven octagonal column technology, giving it a tear weight of approximately 8.3 t, the 4-sections boom manages just fine without a counter weight jib. The low weight of the individual components makes it easy to attach and detach the placing boom (SPB). Owing to the SPB's 35-metre range, the concrete could be poured across an entire floor from a single position, thus allowing the building to grow by an average of one storey per week.

CT BAUMA 2016 - Munich



There's no doubt about it: this 31st edition of the World's Leading Trade Fair for Construction Machinery, Building Material Machines, Mining Machines, Construction Vehicles and Construction Equipment is top of the class. A seven-day show of superlatives at Bauma attracted around 580,000 visitors from 200 countries to Munich between April 11 and 17. A total of 3,423 exhibitors—1,263 from Germany and 2,160 from abroad—from 58 countries presented their products, developments and innovations on a record of 605,000 square meters of exhibition space. Exhibitors from outside Germany accounted for 63 percent of the total—higher than ever before.

Mr. V. G. Sakthikumar, Managing Director, SCHWING Stetter Sales and Services Private Limited, Chairman of Mechanization Committee, Builders Association of India told that Schwing GMBH will be launching slew of new products and also path

breaking new technologies in the field of concrete production, concrete transportation, concrete pumping and concrete recycling. Schwing will be exhibiting in stall number, FS1005/2 in the open area and will be displaying boom pumps S20, S36 X, S38 SX, S43 SX III, S52 SX all on Mercedes Benz trucks and S65 SX on Mack chassis.

Schwing will be displaying line pump on Isuzu Truck apart from stationary pump models SP750, SP2800 and SP3800. Sludge pump and Truck mixers 15 m³, an Ultra eco model on MAN chassis are our other attractions. We will also be displaying HN4 Batching plants with a skip and truck mixer concrete pump model FBP26 -100, apart from recycling plant RA12. Some of the technology demonstrations are on Smart switch, Iron fist, simulators, vector control, easy flex, spiral technology, direct drive are the new innovations Schwing would like to demonstrate to the visitors at the exhibition.

CT New Product Launch





SCHWING Shotcrete Pumps

Robust, Practical Machine with dependable modules



A member of the Schwing Group

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Batching Plants | Concrete Pumps | Transit Mixers | Concrete Recycling Plants | Belt Conveyors | Separate Placing Booms | Shotcrete Pumps